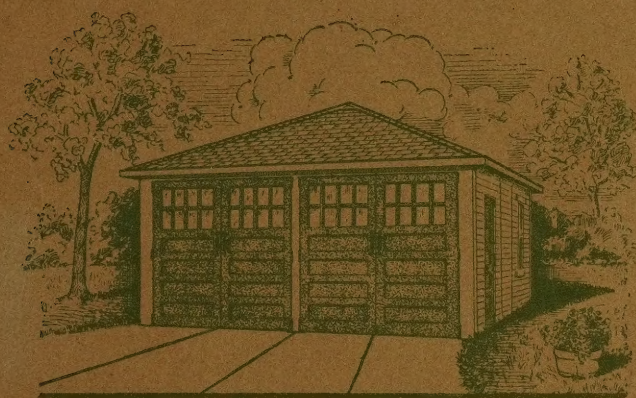


# WOOD and STEEL BUILDINGS



*For* EVERY  
PURPOSE



BROOKS-SKINNER COMPANY, INC.  
Quincy, Mass.







6457 9/186

# Brooks-Skinner Co.

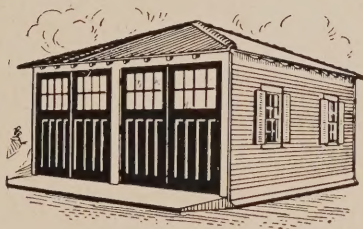
Incorporated

QUINCY, MASSACHUSETTS

Successors to the Bradley Portable House Corporation, Randolph, Mass.

THE LARGEST MANUFACTURERS OF  
Wood and Steel Portable and Permanent  
Garages, Bungalows, Cottages, School  
Houses, Hospitals, Factories, Storage  
Buildings, Machine Shops,  
Hangers, Etc.

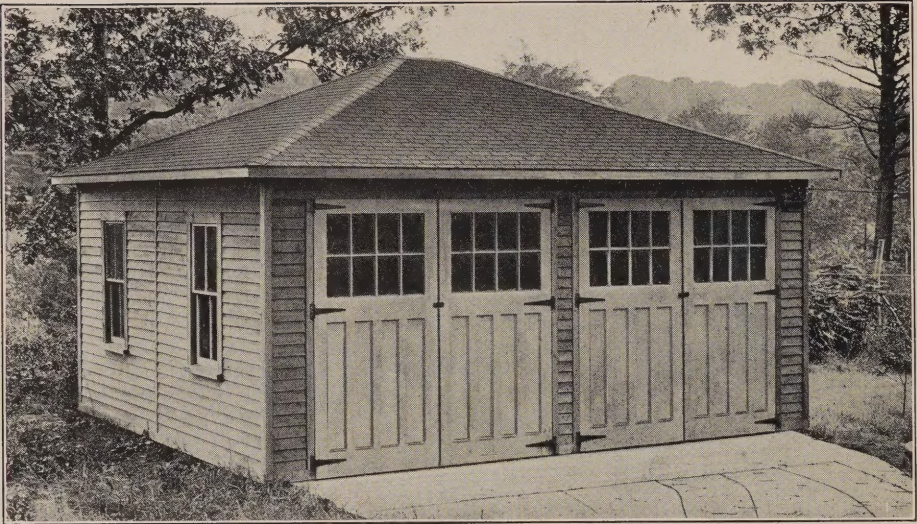
IN THE EASTERN STATES



WE BUILD A COMPLETE BUILDING EVERY 55 MINUTES  
CAPACITY, OVER 2000 BUILDINGS PER YEAR

CATALOG NO. 58

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





## Foreword

On the following pages of this catalogue will be found illustrations and descriptions of the garages, bungalows, etc., that we manufacture.

These buildings are the outgrowth of our ten year's experience in the designing and building of wood and steel buildings of every description.

In fact, we believe the Brooks-Skinner Company to be the pioneer builders of all steel garages in New England.

We are one of the largest builders of garages in the United States, and our factories are equipped with every modern facility for the production of the highest-grade buildings.

Thousands of satisfied customers in all parts of the Eastern States testify to the high quality of our product, and the fairness of our policies.

Brooks-Skinner Co., Inc.,  
QUINCY, MASS.



AS the largest manufacturers of wood and steel buildings in New England, we take pleasure in placing before you our latest catalogue, showing views of a few of the many styles of buildings that we manufacture. Our latest designs of Portable and Permanent buildings are shown on the following pages of this catalog. In the last five years our sales have increased *Ten Times*, which we think speaks for itself, as to the quality of our buildings. Our tremendous buying power in purchasing materials, in large quantities, enables us to save a customer from 25 to 50 per cent. in the cost of a building. We cannot impress you too much with the quality of the material used in our buildings. We receive hundreds of letters a year from our customers saying that our buildings are of excellent design and of the finest material that they have ever seen.

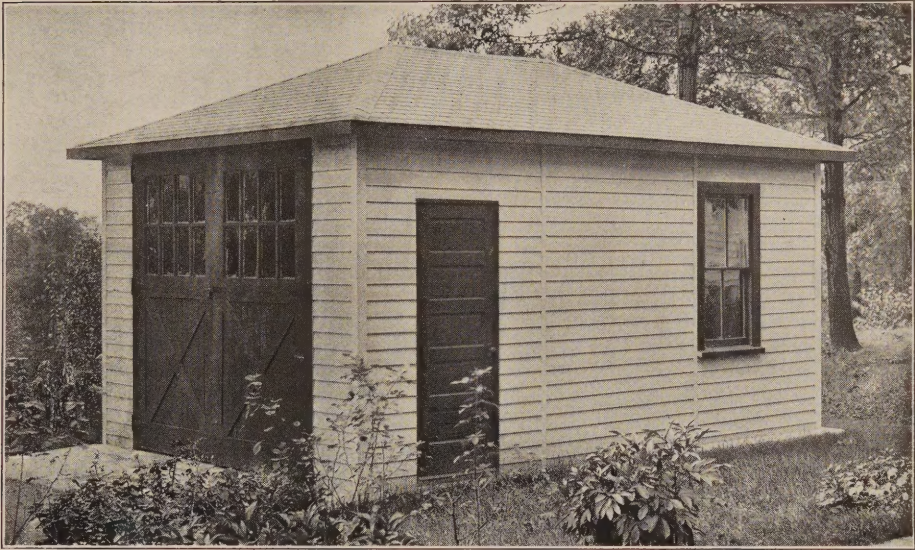
The *Brooks-Skinner Co.'s* standardized Steel Buildings are probably the best known steel buildings in the United States today. *It is an interesting fact to know that approximately 90 per cent of all the steel garages built in greater Boston are built by the Brooks-Skinner Co., Inc.*

Our Wood Buildings are as heavily constructed as most three family houses. The siding is either Clapboard or Novelty Siding. All our wood buildings are lined with heavy builders fireproof paper. This makes our buildings approximately 25 per cent. warmer than any other building built without being lined. The fireproof shingles that we use, are either Red or Green in color, and are guaranteed for ten years.

Our buildings comply with the strictest requirements of the Fire Prevention Commission of the Commonwealth of Massachusetts, and meet all the requirements of the Boston Building Department. Our factories are equipped with the latest and most up-to-date machinery obtainable and we now produce a complete building every 55 minutes. Our customers number upwards of 9,000 and not to our knowledge have we a single dissatisfied customer on our books.

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





The above photograph shows one of our 12 ft. x 18 ft. wood garages with hip roof. We believe that if you look closely at this picture, you will get an idea of the quality and workmanship of our buildings. This garage is built in any size desired, and windows and doors are placed where the purchaser wishes. We have built hundreds of garages from this design and have yet to hear from a dissatisfied customer. The above garage is clapboarded, but novelty siding may be used if desired.

#### APPEARANCE.

It is a pleasure to own a fine, well-built house in a nice location. So is it a pleasure to have a neat, attractive, well built garage.

The Brooks-Skinner Company's garages are built of the best material obtainable, are built by skilled mechanics, and so heavily constructed that they will last a lifetime.

The reputation of a strong financial Massachusetts Corporation is behind every building.

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*



Our steel buildings are built on a heavy angle iron frame; each section is well braced, and will carry many times the weight required. This framework is covered with a heavy gauge of non-rusting galvanized steel. We make a number of different kinds of finished buildings, including our patented locked steel clapboard. *This clapboard is patented by the Brooks-Skinner Company, and not manufactured by any other concern in the U. S. A.* It has an airtight joint, with four thicknesses of metal at every joint in the building, and still this joint cannot be seen from the outside of the building. Our steel buildings, when painted to match the house where erected, cannot be detected from a wooden building. We also have a special slap dash stucco steel siding that is an excellent imitation of a stucco cement building.

We believe as much attention should be given the purchase of a garage as you would the purchase of a car, as the car will be used for a few years at the most, whereas the garage, if properly built, will be there for a lifetime. It should beautify the surroundings and increase the value of the nearby property, rather than be an eyesore. The *Brooks-Skinner Company's* buildings are beautiful in design, well constructed, and will last a lifetime.

The construction of our buildings is first-class in every particular. Specifications will be found in the following pages. Quality, and not cheapness, has been our one aim in putting up the best buildings ever constructed. We can unquestionably say that we have never yet seen a garage or bungalow that can be compared with those made by the *Brooks-Skinner Company*, either for strength or appearance. We invite comparison with any builders in the United States of America.

Our buildings have from 30 per cent. to 50 per cent. more framework than the average portable or permanent buildings now on the market. The weight of our buildings is also proportionately heavier.

Our garages should not be compared with the many lightly constructed garages now on the market. We build a building to last a lifetime, and we do not see how an almost frameless building can stand up over a few years at the most.

All our buildings are thoroughly guaranteed by the *Brooks-Skinner Company* to be absolutely weather-proof and with ordinary care will last a lifetime.

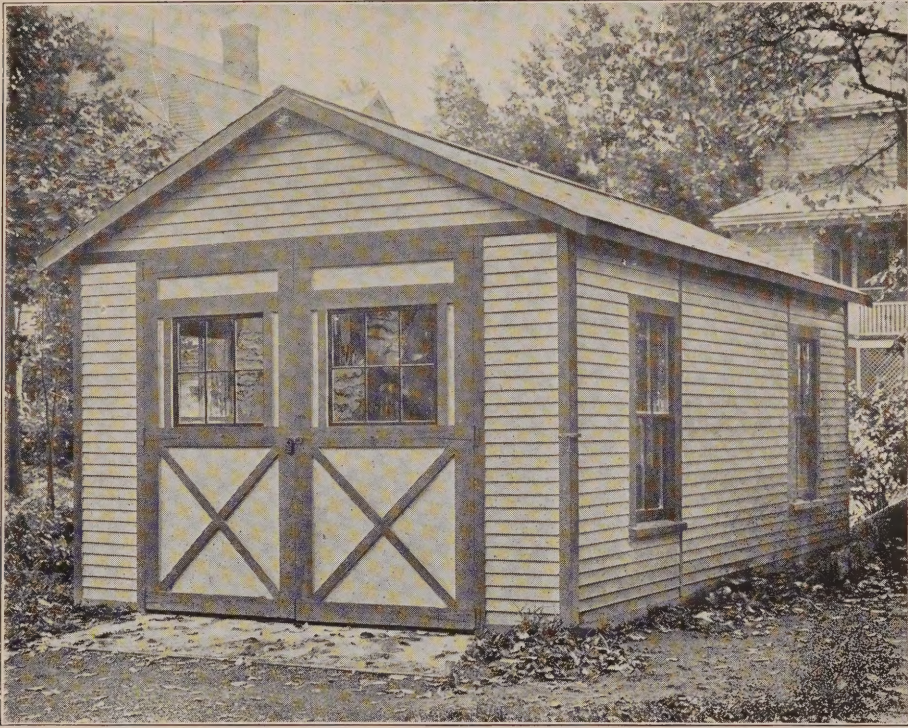
*We build either permanent or portable buildings.*

Our portable buildings are standardized and can be erected by anyone; every section is a perfect fit and all sections are inter-changeable.

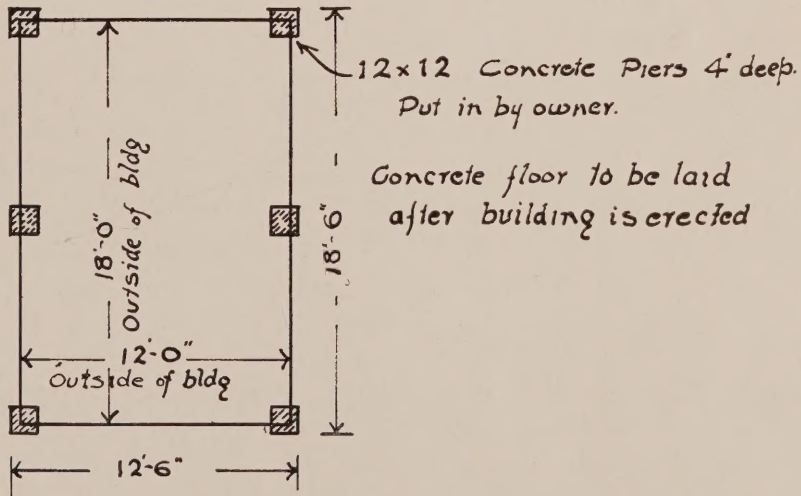
We have developed our portable buildings to such an extent, that they are now just as strongly constructed as any permanent building, and neither can they be told from a permanently built building.

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





One Car 12 ft. x 18 ft. Wood Garage



Concrete foundation plan for Brooks-Skinner  
one car wood or steel garages.



*We manufacture both steel and wood buildings of every description and size, and for all purposes. We will be pleased to give estimates on buildings for garages, factories, machine shops, storage buildings, school houses, bungalows, camps, boat houses, shelters, stores, offices, hangars, etc.*

The United States Government use our steel buildings for many purposes. Fifteen of our large steel buildings can be seen at the Charlestown Navy Yard.

The Commonwealth of Massachusetts recently awarded us the contract to build one 60 ft. x 335 ft. garage. This building was erected in record time.

Other nationally known users of our buildings are the Norton Company, Worcester; The Whitin Machine Works, Whitinsville; The International Silver Company, Meriden, Conn.; The Presto-Light Company, New York, and hundreds of other well known concerns that know what first class construction means.

Perhaps it has not occurred to you that the storage on your car, in a public garage, amounts to the cost of a **BROOKS-SKINNER GARAGE** in one or two years. Have your own private garage, and thus avoid the unnecessary annoyance caused by joy rides, missing tools and robes, etc., abuse of your car, and risks from fire and theft.

We believe our prices are lower than those of any other concern in the United States who build a building of first-class construction. For prices and all other information, apply to

## Brooks-Skinner Company, Inc.

TELEPHONE WEYMOUTH 11-12

QUINCY, MASS.

For our Financial Standing refer to Dun's or Bradstreet's. Bank References, Granite Trust, Quincy, Mass., National Mount Wollaston Bank, Quincy, Mass., Quincy Trust Co., Quincy, Mass.

*West Medford, Mass.*

*June 3, 1921.*

*Brooks-Skinner Co., Inc.,*

*Quincy Point, Mass.*

*Gentlemen:*

*Enclosed, find check in full payment for garage in accordance with my letter of May 3rd. I am glad to say that it is very satisfactory, and a first class job both outside and in.*

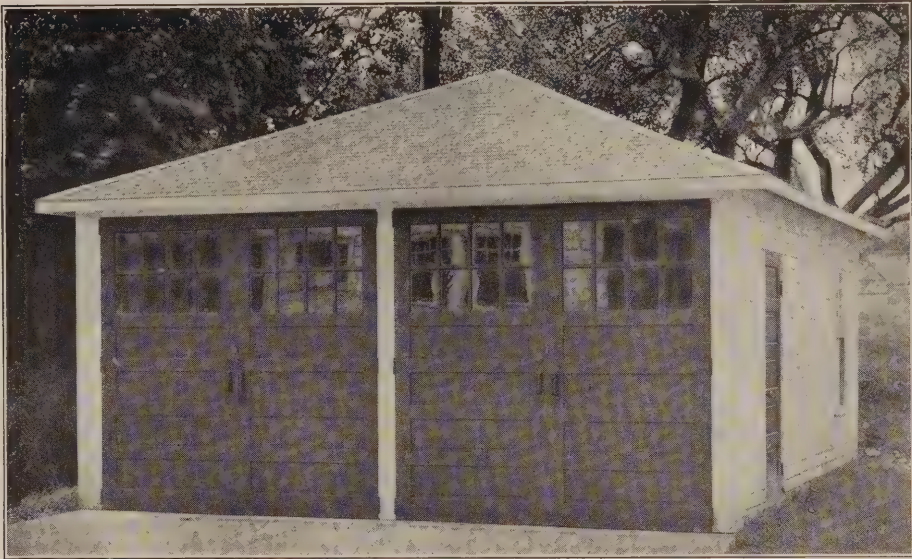
*Yours very truly,*

R. H. NESBITT.

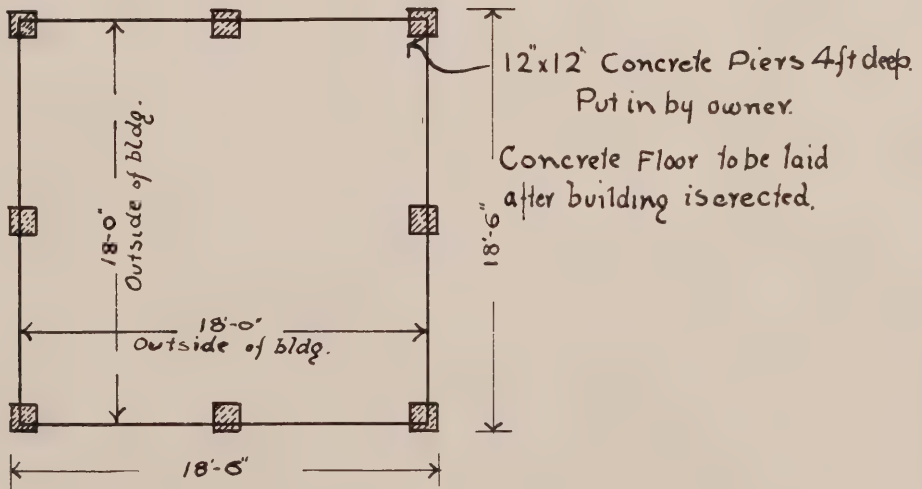
*See our Outdoor Exhibit on Adams St., Quincy, Mass.*

*Main Road, Boston to Nantasket Beach*



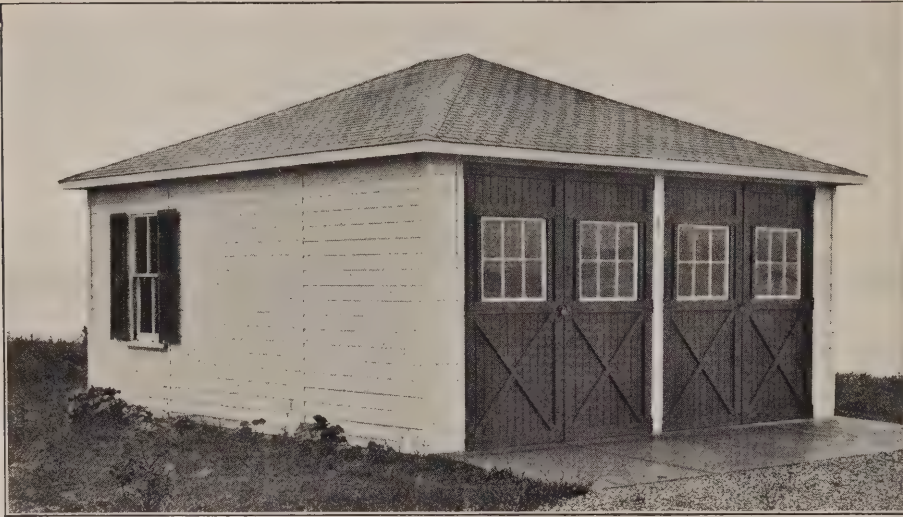


One of our Two Car Wood Garages with Hip Roof. We build this garage in any size desired



Concrete foundation plan for Brooks-Skinner  
2 car wood or steel garages.





Two Car 18 ft. x 20 ft. Wood Novelty Siding Garage with Hip Roof

### BUILDING PERMITS

The Brooks-Skinner Company's buildings meet every requirement of every building department in Massachusetts.

Our engineers prepare plot plans and make application for building permits when necessary, and we will be pleased to be of any assistance possible in helping you to get your building permit.

We are only too glad to look over your location and give you the benefit of our assistance and experience.

There is no charge for the above work.

85½ Main St.  
Worcester, Mass.,  
April 29, 1921.

Brooks-Skinner Co., Inc.,  
Quincy Point, Mass.  
Gentlemen:

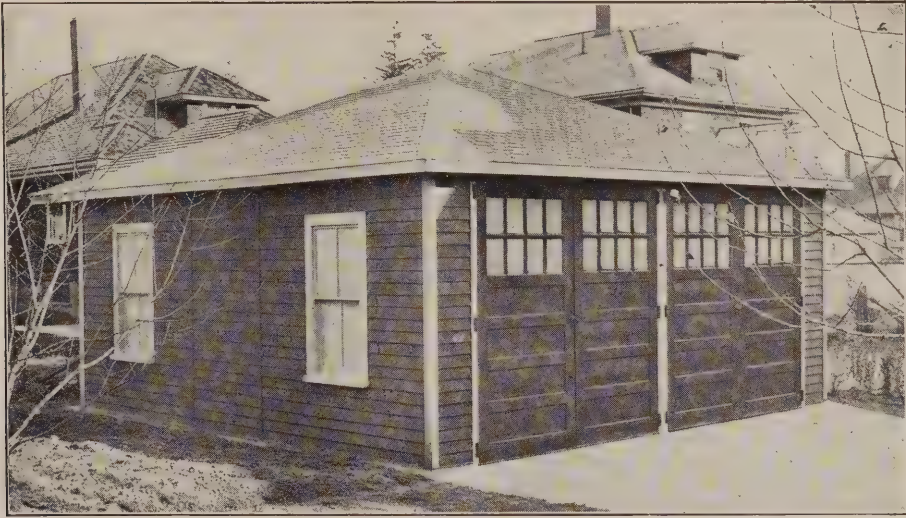
*A year ago last Fall, I purchased from your Company one of your hip roof double garages, 20' x 20'. I take this opportunity to tell you how very well pleased I am with the quality of the material and the workmanship and how well the garage is standing up.*

*I haven't any criticism at all to offer and assure you that when I am in the market, as I expect to be again this Summer, I will look you up before making any other arrangements.*

Yours truly,  
W. T. McOWEN,  
Reo Worcester Co.

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





Two Car 18 x 18 foot Wood Clapboard Garage with Hip Roof

#### PERMANENT BUILDINGS.

When you see advertised "portable buildings," you naturally think this means a lightly constructed temporary building.

This is very true of most portable buildings built today, whether the construction is either wood or steel.

We build buildings, either portable or permanent, but in either case, we believe our buildings to be just as strong, and just as well built, and in some cases, superior to many PERMANENT buildings built by the best contractor in your town.

We are often asked if it is possible to use our houses and bungalows for an all the year round house. This is a question we are always pleased to answer, and our answer is YES.

Our buildings are as strongly, and well built, as any average permanent house.

The bottom plate, studding, rafters, roof, and roofing, are all standard construction, the same as in any house.

If you prepare a cellar foundation, and then either lathe or plaster, or wall board the inside of our buildings, you then have an all the year round house, and a house as warm and snug as any house built.

---

703 Chamber of Commerce,  
Boston, Mass.

Sept. 2, 1921.

Brooks-Skinner Co., Inc.,  
Quincy Point, Mass.

Gentlemen:

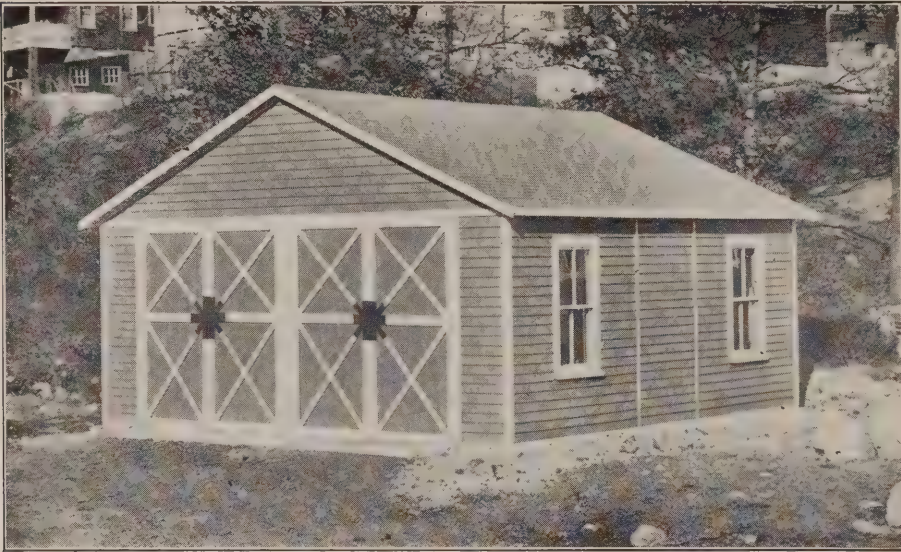
*I acknowledge receipt of your voucher properly receipted.*

*I am very glad to say that the two-car garage which you erected on my property in Wellesley Hills is most satisfactory and my dealings with you have proved conclusively to me that from the standpoint of service and quality, your proposition is unequalled.*

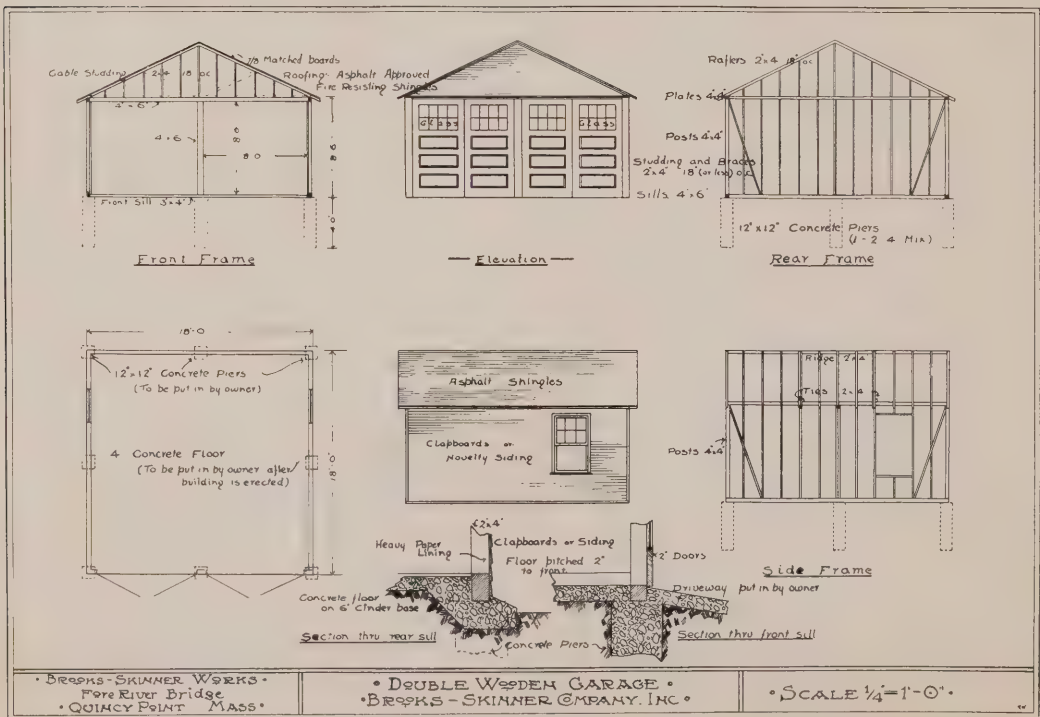
*Yours truly,*

ROBERT C. BACON,

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*



This 18 ft. x 20 ft. Wood Garage is built with Gable Roof, Clapboard siding and solid doors. This building is very heavily constructed and will be in good repair Twenty years from now. We furnish doors as shown on page 9, if desired.







Two Car 18 ft. x 18 ft. Wood Garage with Gable Roof

*115 Water St., Boston Mass.*

*December 13, 1920.*

*Brooks-Skinner Co., Inc.,  
Quincy Point, Mass.*

*Gentlemen:*

*It may be that I have written you before expressing my complete satisfaction with the two car garage you built for me in Auburndale, but I do not remember for sure that I did so.*

*It certainly was my intention to write to say that for the price I certainly could not obtain as good a building elsewhere. Several of my friends have voluntarily expressed a favorable opinion of the work done, and I am only too pleased to add my own, and shall not hesitate to recommend you whenever the occasion arises.*

*Very truly yours,  
T. S. DEARBORN.*

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*



Three Car Wood Garage. We build garages of this description to hold any number of cars

### SPECIFICATIONS OF WOOD BUILDINGS

Sills, 4 in. x 4 in. to 6 in. x 6 in. spruce, according to size of building; studding, 2 in. x 4 in. spruce, 16 in. on centers; top plate, 4 in. x 4 in.; rafters, 2 in. x 4 in. or 2 in. x 6 in.; siding,  $\frac{7}{8}$  in. matched novelty siding, or clapboards, as desired; roof,  $\frac{7}{8}$  in. matched Pine boards, beaded and center beaded; roofing, first quality asphalt fireproof shingles, either red or green, guaranteed for ten years; doors, first quality panel garage doors, (glazed) two inches thick, clear stock, size 8 ft. x 8 ft. All buildings lined with heavy waterproof and fireproof paper. This inside lining will make your garage 25 per cent. warmer in winter weather.

January 31, 1922.

Brooks-Skinner Co.,  
Quincy Point, Mass.

Gentlemen:

*The 18 ft. x 20 ft. garage that you sold me last April has proven to be a very satisfactory investment. I like it better and better as I use it. It also seems to attract much favorable attention from passers-by. From a design stand-point it looks better to me than anything else I've seen in the shape of a garage except the very costly affairs sometimes found on magnificent estates where money is no consideration.*

Cordially yours,  
J. FRANK EDDY.

J. FRANK EDDY,  
560 Pleasant Street,  
Belmont, Mass.

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





The above photograph shows a grocery store, located at East Milton, Mass.

129 Pearl St.,  
Boston, Mass.,

May 31, 1921.

Brooks-Skinner Company,  
Quincy Point, Mass.

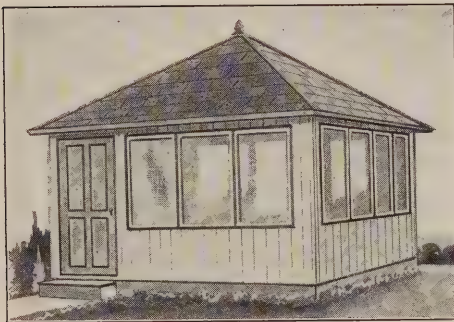
Gentlemen:

The writer is pleased to enclose herewith his check in settlement of the double garage installed at my home at East Milton, and wishes to say that I am more than pleased with the business transaction, and the garage is certainly a little beauty.

The writer is thinking of putting up a single garage at his beach cottage, Quincy, and would like a cut of your single wood and steel garages; with your prices.

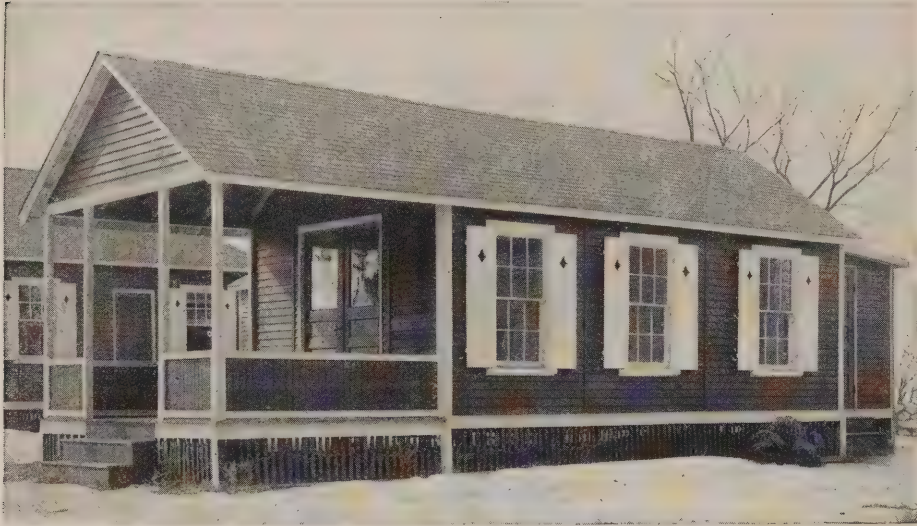
Yours very truly,

JAMES L. MACLARY.



12 ft. x 12 ft. Screened House

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*



This Cottage has Three Rooms and Porch. Size 12 ft. x 34 ft.



72 Newbury Ave.,  
Atlantic, Mass.,

Jan. 10, 1922.

Brooks-Skinner Co., Inc.,  
Quincy, Mass.

Gentlemen:

The 4-room bungalow that I recently purchased from you is very satisfactory in every way.

It is heavily framed and well built, and the quality of the material exceeded my expectations.

It gives me pleasure to recommend your buildings to my friends.

I might say that your erecting men also did a good job and are a credit to your concern.

Very truly yours,

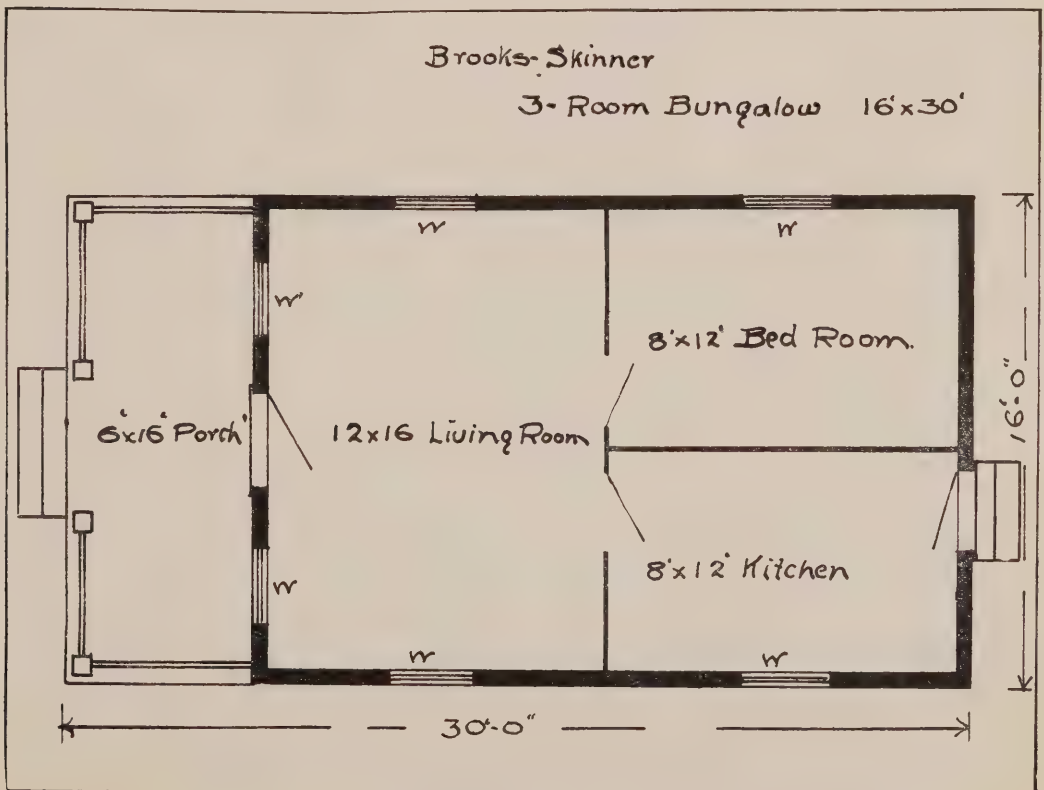
DR. L. MELVILLE SHALIT.

See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach



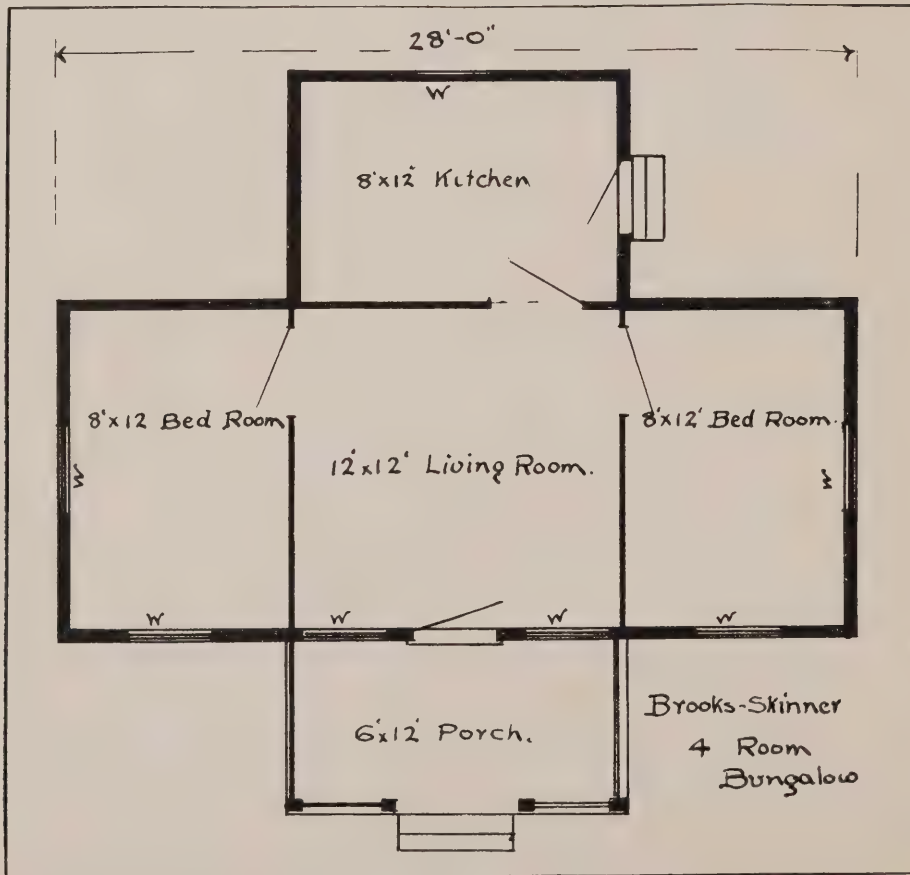


Bungalow with Three Rooms and Piazza. (See plan below.)





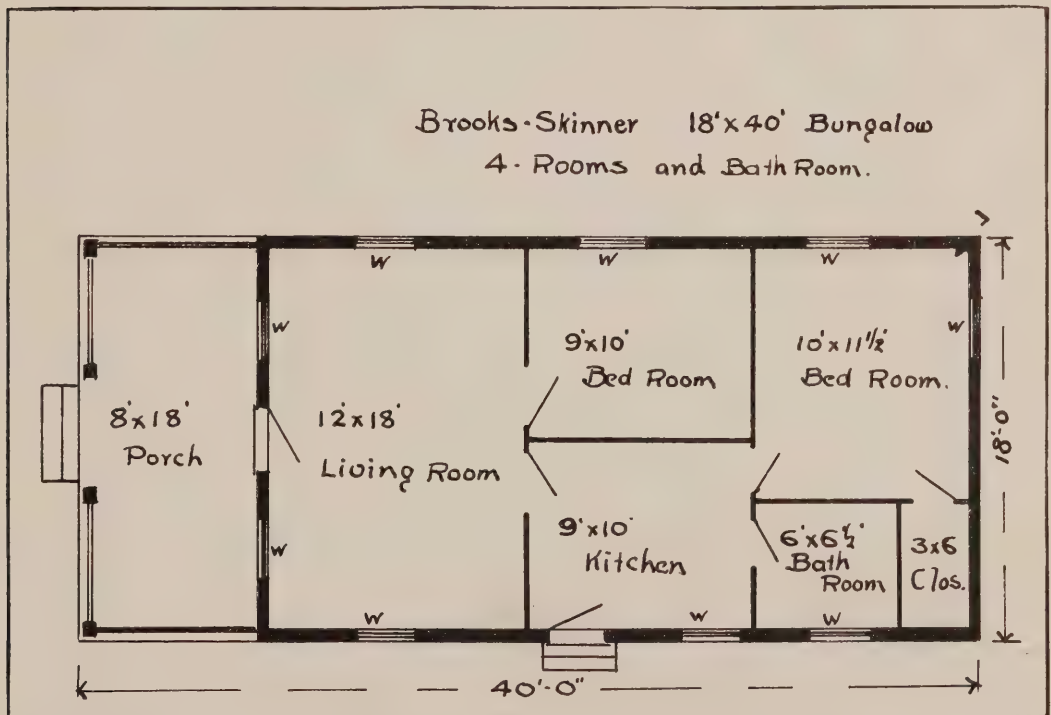
Bungalow with Four Rooms and Piazza. (See plan below.)







Five Room Bungalow and Piazza. (See plan below.)



See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach



### OUR EXHIBIT.

Our Out-door Exhibit is located on the corner of Beale and Adams Streets, Quincy, Mass. It is on the direct road from Boston to Nantasket Beach, and about half way between East Milton Station and Quincy.

On our Exhibit Grounds, which cover about one and one-half acres, we have built fifteen buildings of different models.

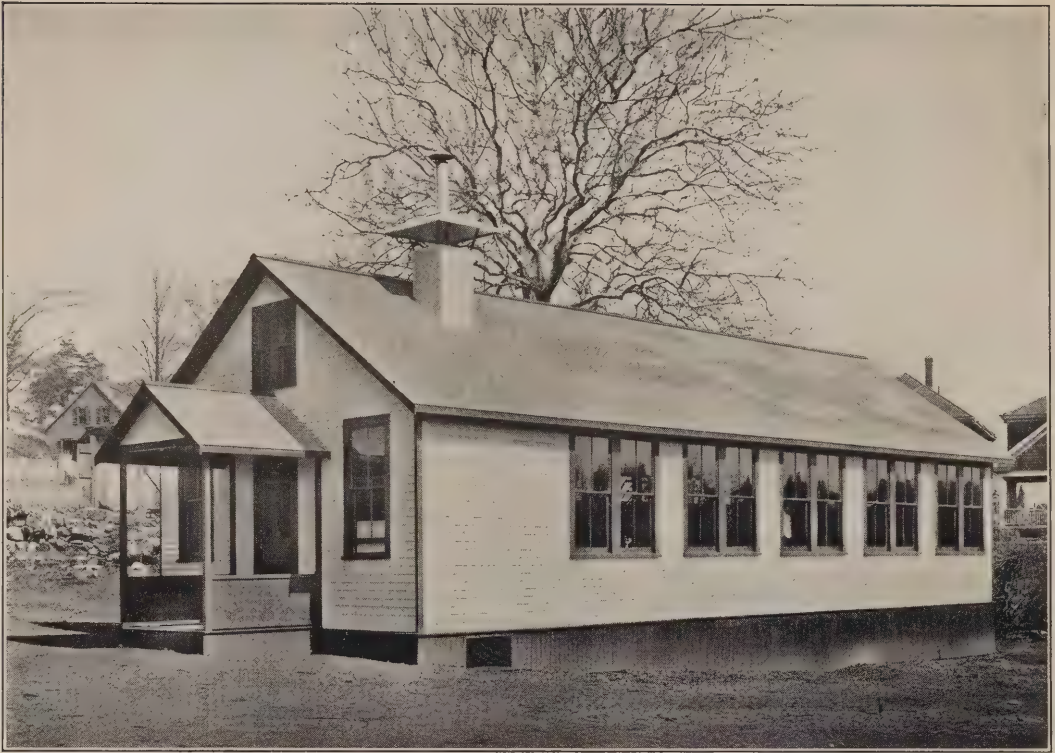




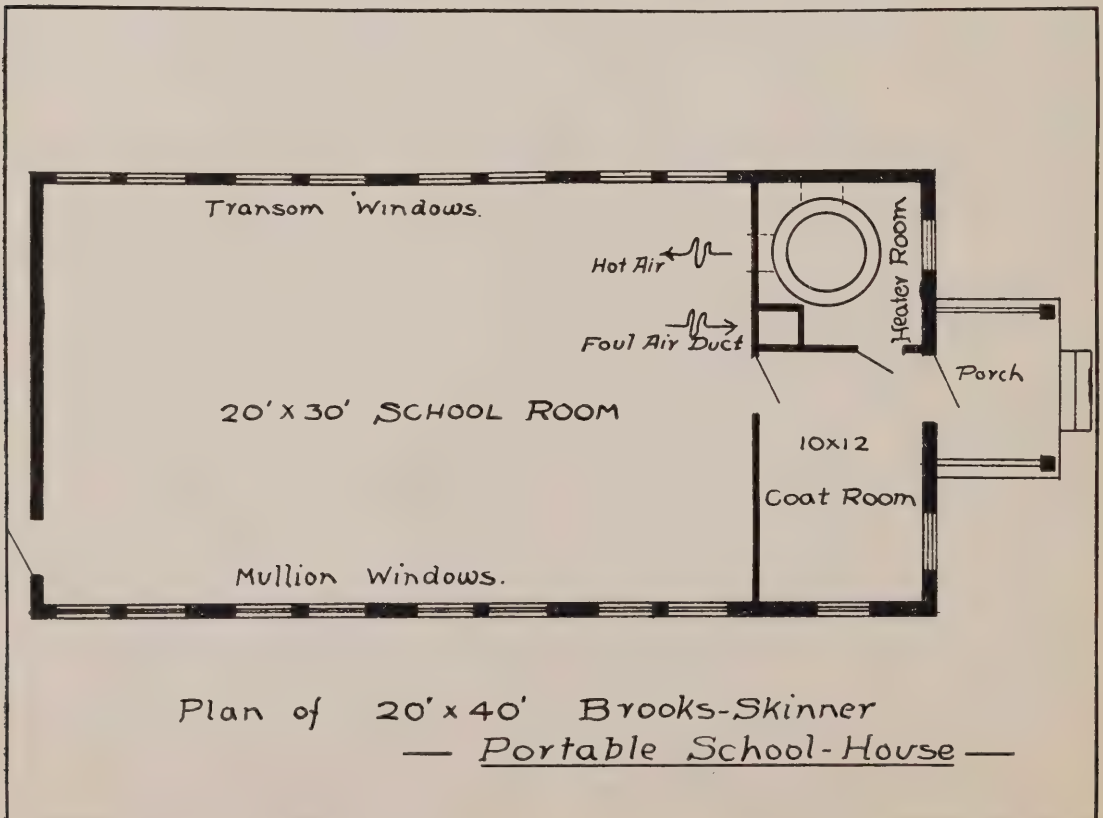
We show our one and two car *all steel* garages, with both hip and gable roofs, and with our *patented air-tight steel clapboard*. **THIS AIR-TIGHT JOINT IS PATENTED BY US, AND IS NOT MADE BY ANY OTHER CONCERN IN THE UNITED STATES.**

You can there see our wood garages in all sizes and designs. We show several bungalows and cottages, varying in size from a two-room camp, to a five-room house.

An attendant is at the Exhibit at all times, both Sundays and week days. A cordial invitation is extended to all to visit our Exhibit, whether you intend to build or not.



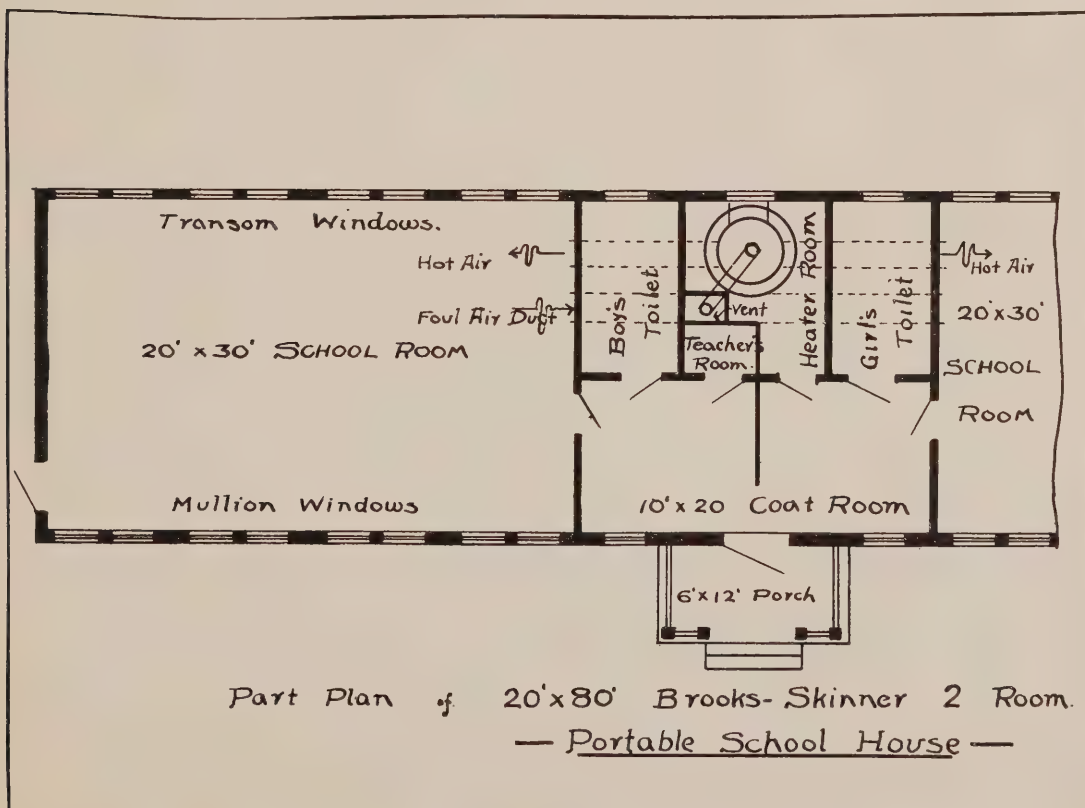
Our Portable School Houses are exceptionally well built and warm. And we build same in any size desired.







Our portable school-houses, hospitals, and recreation buildings are recognized as the standard buildings of this class. We have recently built five portable school-houses for the City of Everett, six for the City of Quincy, and one for the town of Winchester, Mass. These buildings are considered the warmest and best built portable school-houses erected in recent years.





### HOSPITALS.

We still retain the reputation we made, during the war, for building the best and warmest hospitals used during that period.

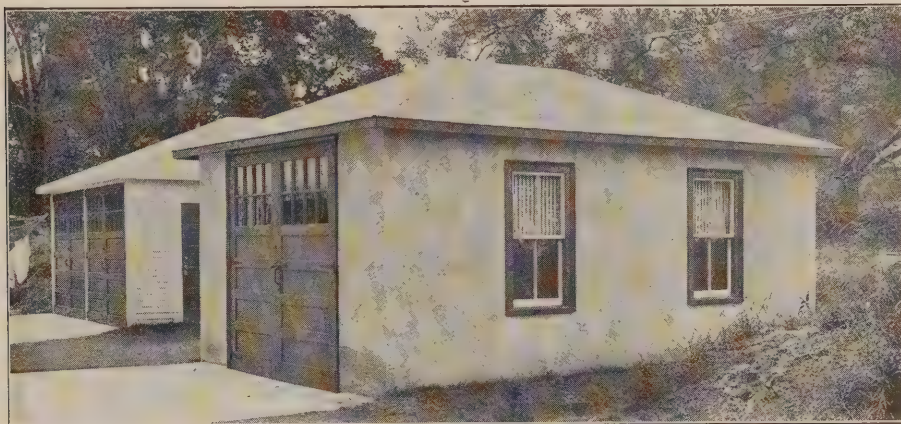
Our hospitals are strongly constructed, warm and well arranged.



Interior of Hospital

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





Our stucco cement garages are well known and can be seen at many of the best residences in Metropolitan Boston.

If you look into the general construction of stucco cement garages, you will find that practically all builders attach the metal lathe directly to the 2" x 4" studding, and then proceed to stucco cement.

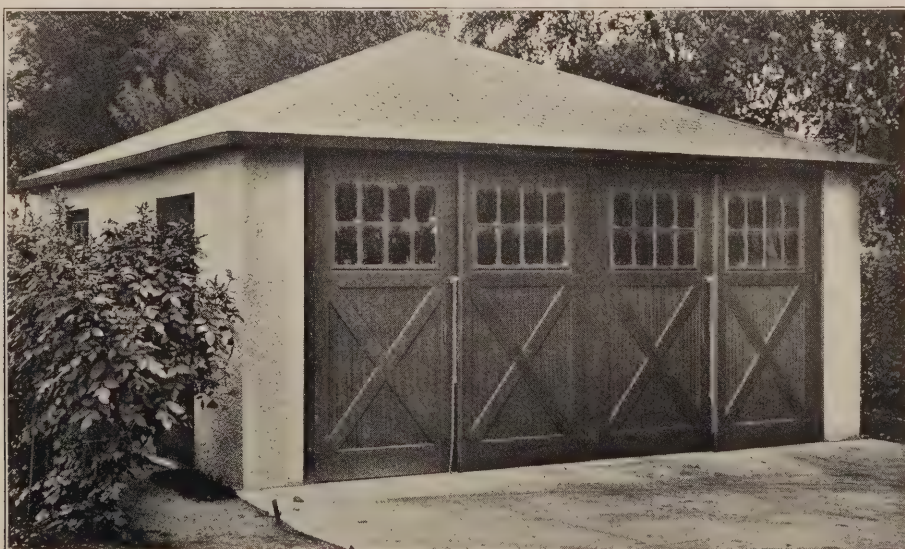
We have again improved upon the above method.

Our method is to first attach  $\frac{7}{8}$ " matched boards to the 2" x 4" studding, then use  $\frac{7}{8}$ " furring, twelve inches apart, then metal lathe and stucco cement plaster.

By doing this, you get an air space between the metal lathe and boarding in. This makes the building more than 25% warmer, and more rigid.

The cement will not crack, and you have a neat and clean garage on the inside, instead of having the rough cement as an eyesore.

Although it costs us considerably more to build in this way, you will still find that our prices are considerably lower than the prices charged by the average builder for the old method.





One Car All-Steel (Patented) Clapboard Garage. Size 10 ft x 18 ft.



One Car 12 ft. x 18 ft. All-Steel (Patented) Clapboard Garage





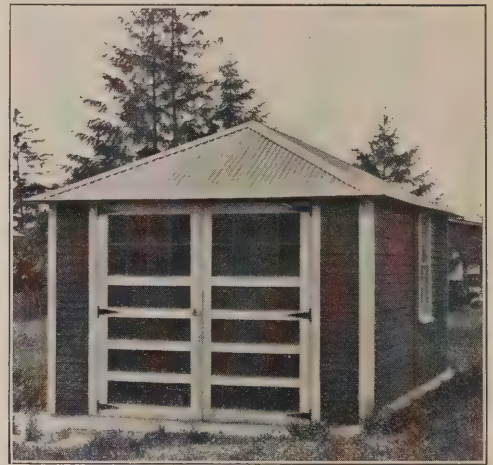
One Car 12 ft. x 18 ft. All-Steel (Patented) Clapboard Garage.



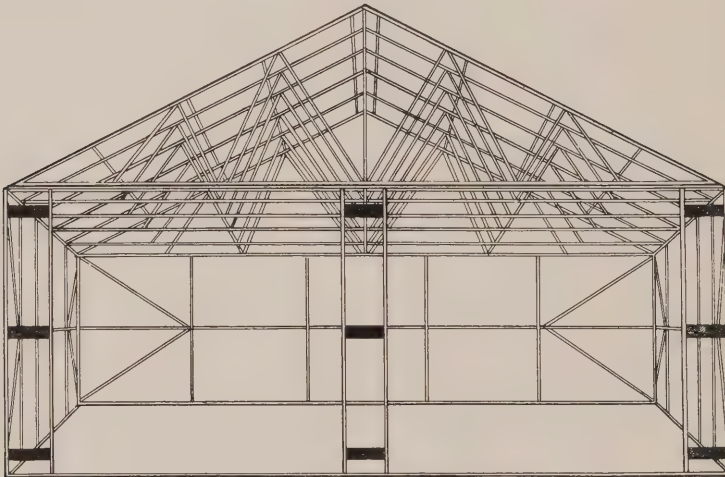
One Car 10 ft. x 18 ft. All-Steel (Patented) Clapboard Garage



The best constructed and most popular All-Steel Garage built by any concern in U. S. A.



12 ft. x 18 ft. Hip Roof All-Steel Garage



Framework of one of our 18 ft. x 18 ft. Two-Car All-Steel Buildings. This framework is all heavy angle iron, and not band iron as most concerns use.

### STEEL GARAGES NO LONGER AN EXPERIMENT.

Some ten or twelve years ago, when the Public first began to see our steel garages, many thought it was an experiment, and that they would soon go out of date.

It is interesting to note that today we are building TWENTY steel garages for every ONE we built ten years ago.

Our production of steel garages has been practically doubled each year since we first started their manufacture.

If you take the average temperature of a steel garage and a concrete block garage, if both are unheated in the Winter and setting side by side, you will find that the steel garage is approximately 10% warmer than the concrete block garage.

The concrete block garage is cold and damp, and retains the cold.

Our steel garages can be heated without difficulty, whether lined on the inside or not.

A steel garage, if properly constructed, will last a lifetime.

Please read the reference on Page 34 from Mr. Harold Bater who has used our steel buildings for many years.





Two Car (Patented) All-Steel Clapboard Garage, Size 18 ft. x 18 ft.

#### SPECIFICATIONS OF STEEL BUILDINGS.

Framework trusses, sills, plates, posts, purlines, standards, rafters, tie rods, braces, etc., etc., made from first quality angle iron varying in thickness from  $1\frac{1}{2}$  x  $1\frac{1}{2}$  x  $\frac{1}{8}$  to 3 x 3 x  $\frac{1}{4}$  inches, angles.

*Please note that we do not use any light angles or any band iron in the construction of our buildings; band iron has only 1-4 the weight or strength of angle iron. Our doors are very substantially made and give an opening of 8ft. x 8ft. They are so constructed that bulging or sagging is impossible, and doors have a double closing device, locking top and bottom as the same time.*

**Windows:** Our all-steel windows are very strongly constructed. They have a steel frame, glazed with  $\frac{1}{4}$  inch woven wired glass which complies with the fire laws. We have an attachment for locking and fastening same.

**Sidings:** The roof and sidings are made of a heavy gauge first quality galvanized steel, interlocked, making it absolutely waterproof and weather-proof under all conditions. The sides are made of galvanized steel to imitate clapboard, stucco finish, or cement blocks. All of these add beauty to their surroundings.

**Hardware:** All necessary hardware furnished, which is the strongest, most serviceable, and best obtainable for its various uses.

December 15, 1920.

Brooks-Skinner Co.,  
Quincy, Mass.

Dear Sirs:

*The two stall steel garage that you erected for me last Spring is all that you claim for it, and is satisfactory in every way.*

*Please send your latest price list.*

72 Washington St.,  
Peabody, Mass.

Respectfully yours,  
ALFRED LAbELLE.

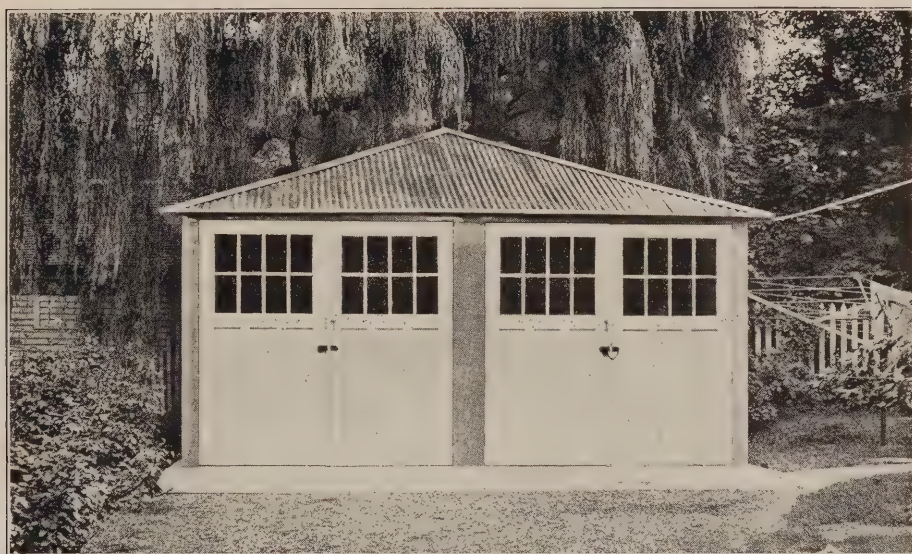


This All-Steel Garage can be furnished with wood doors,  
as shown on page 28, if desired



*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





Two Car 18 ft. x 20 ft. Hip Roof All-Steel Garage



Two Car All-Steel Clapboard Garage, Size 18 ft. x 18 ft. Hip Roof.



The above Photograph shows a Three-Car All-Steel Garage. These buildings can be built to hold any number of cars.



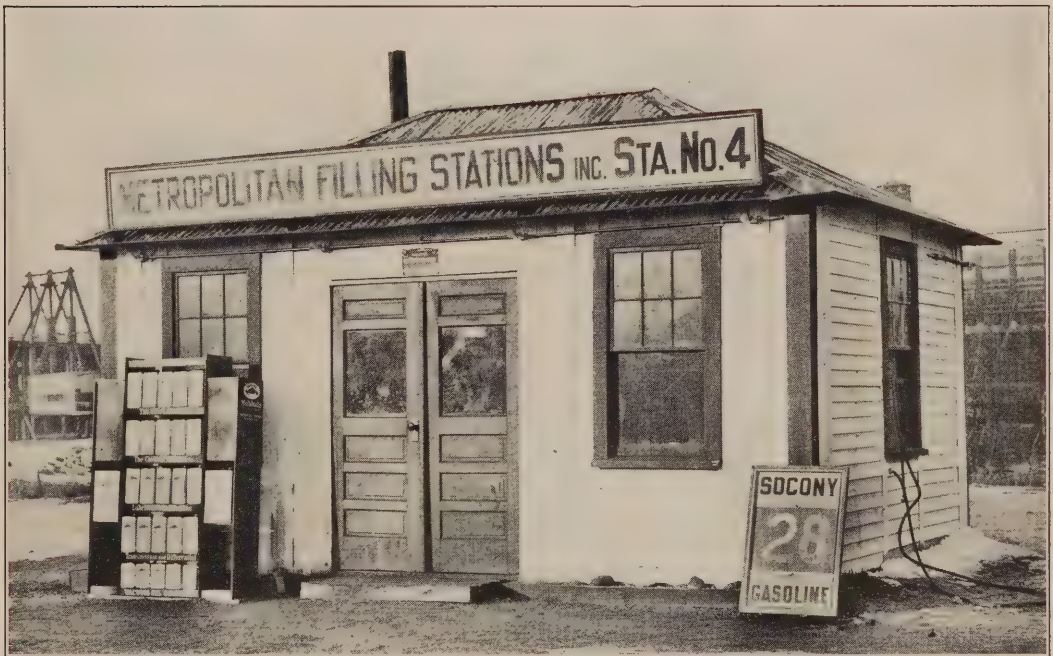
12 ft. x 12 ft. Gasoline Station, Wood Construction, Fireproof Roof.

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





18 ft. x 18 ft. All-Steel (Patented) Clapboard Gasoline Station



12 ft. x 18 ft. All-Steel (Patented) Clapboard Gasoline Station

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*



Our All-Steel Buildings are used for every purpose

*Regent Garage,*

*Manchester, Mass.*

*December 28, 1922.*

*Brooks-Skinner Co., Inc.,  
Quincy Point, Mass.*

*Gentlemen:*

*During the early part of 1916, I purchased one of your 18' x 18' steel clapboard garages.*

*The heavy construction and fine appearance of this garage impressed me so much that I decided to purchase a 20' x 30' steel workshop.*

*Since then, as you know, I have ordered several larger steel buildings from you, and they have all proved very satisfactory and up to my expectations.*

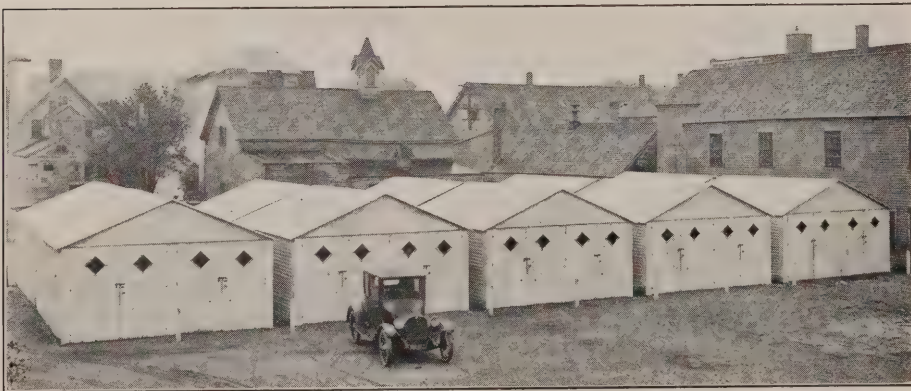
*I have four of these steel buildings heated from one central steam heating plant, and we work the year round and are always comfortable even in the coldest of weather.*

*I might add that the buildings are not lined.*

*I shall be glad to see you when out this way, as I am considering further development.*

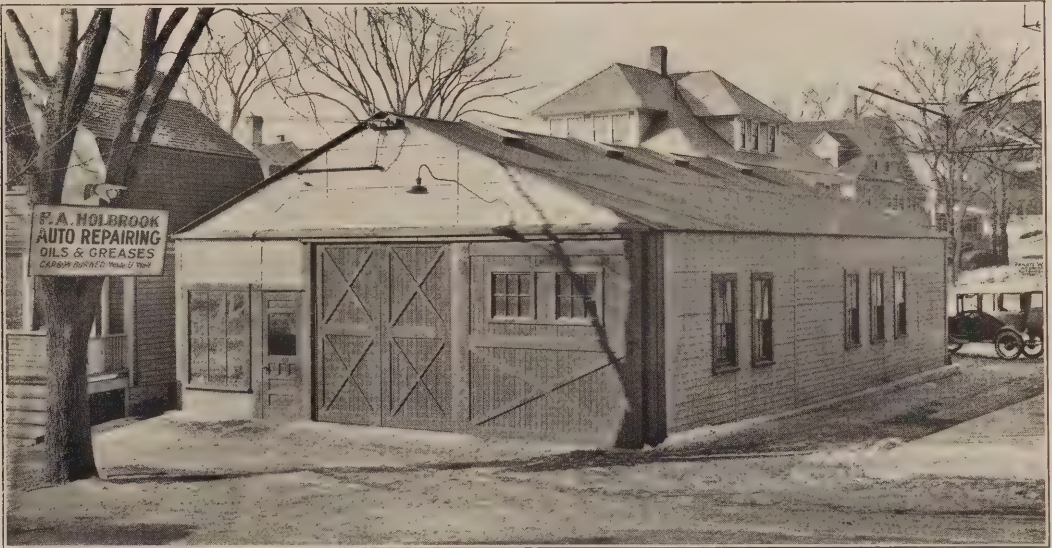
*Very truly yours,*

*H. M. BATER.*



**A Wonderful Investment.** This group of Brooks-Skinner All-Steel Garages were rented at once, and paid for themselves in two years time





30 ft. x 60 ft. x 10 ft. All-Steel Repair Shop

We build Auto repair shops, factories and storage buildings of any size.

Brooks-Skinner Co.,

Nashua, N. H.,

Quincy, Mass.

Nov. 20, 1920.

Dear Sirs:

Just a line to let you know what I think about your building which you erected for me at Pearl St., Nashua, N. H.

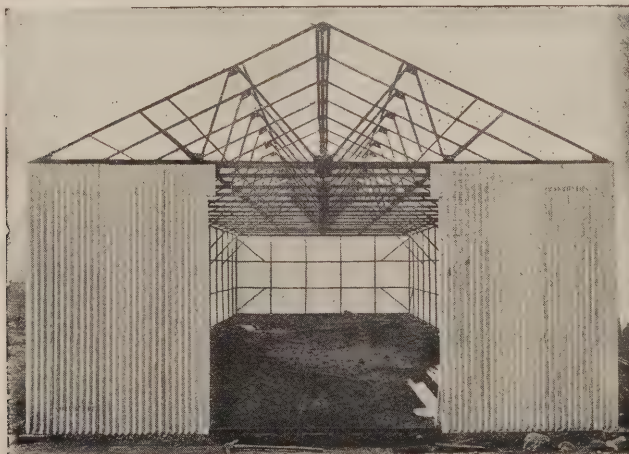
I am going to say that I am perfectly satisfied. Now that is, putting it mild, it is the best portable steel building in this State or the one next to it. It is solid and fine looking and well put together.

And just one word about your two men. I cannot say too much for them, but will say this. They are two experts and know their business from A to Z, and any time I buy a building from you, I will ask this courtesy. Just send those two men to erect all my buildings, as I claim they know their business.

Very truly yours,

JOHN M. McGRIL,

Nashua Buffet Lunch.



20 ft. x 60 ft. All-Steel Storage Buildings. 15 of these steel buildings were built for the U. S. Government at the Charlestown Navy Yard, Boston, Mass.



We build community garages to hold any number of cars

#### TRUTHFULNESS.

It is interesting to us, as it must be to many others, to read the broad and exaggerated statements made by some manufacturers of portable buildings.

We have read in the Boston papers, statements made by concerns saying that they are the largest builders of steel buildings in New England. Also that they make the only steel clapboard garages, and many other false statements.

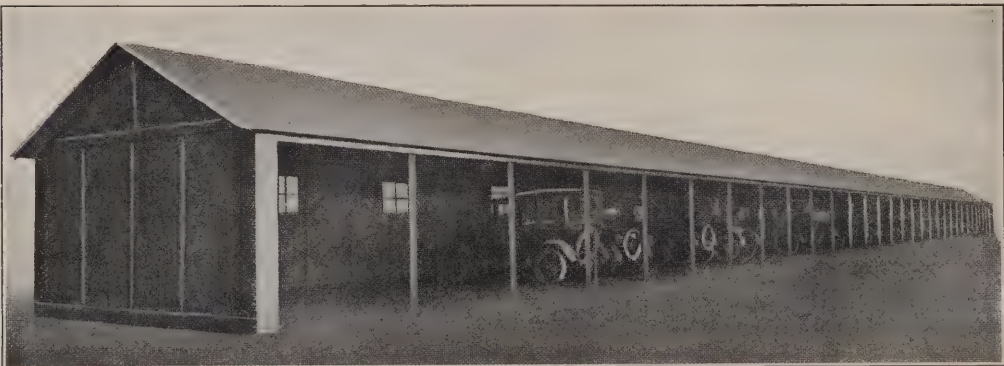
We wish to state right here that we build approximately 90% of all the steel garages erected in Greater Boston.

We also wish to state that our patented air-tight steel clapboard was patented by Harold Brooks (Brooks-Skinner Co.), on Dec. 18, 1917. Patent No. 1250551.

From now on, we will enter proceedings against any person or persons infringing on this patent.

A good article, or a good building, does not need to be misrepresented to make a sale.

Our reputation has been built up on Quality, and we would not loose this reputation to make a hundred sales.



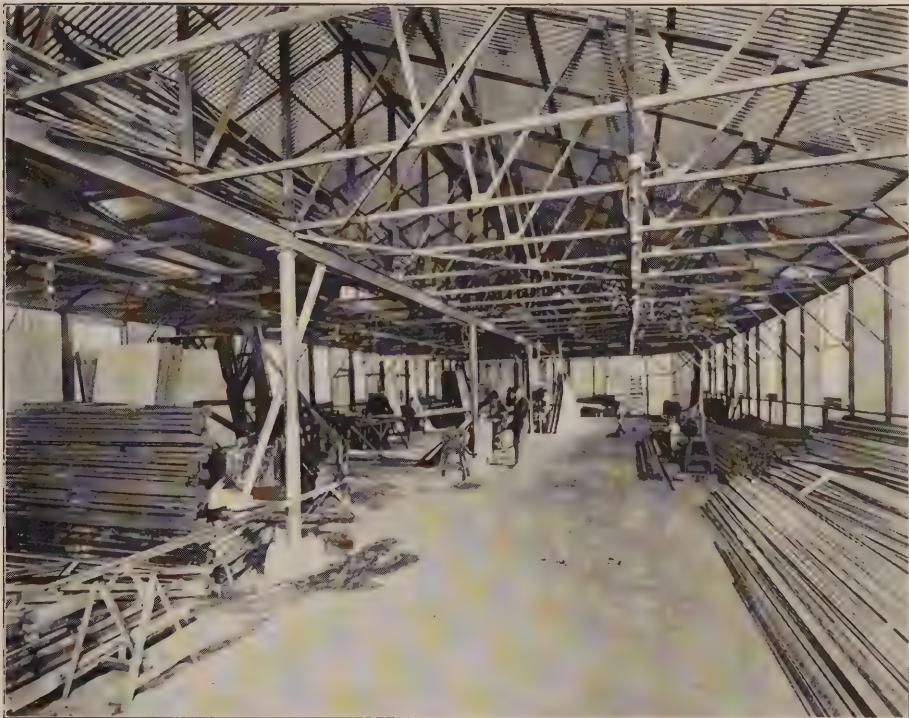
Our open front garages are becoming very popular for factory use, or where parking for a large number of cars is required

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*



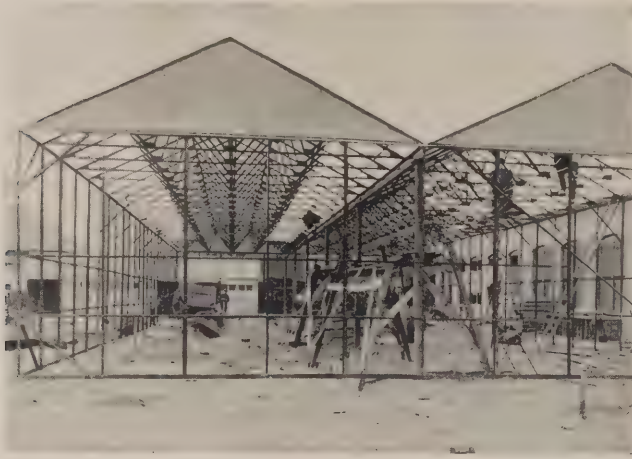


40 ft. x 140 ft. x 12 ft. All-Steel Manufacturing Plant.



Interior view of an All-Steel Building

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*



40 ft. x 140 ft. All-Steel Factory Under Construction



40 ft. x 100 ft. All-Steel Factory Just Completed

*The Brooks-Skinner Co.,  
Quincy Point, Mass.*

*Gentlemen:*

*The storage buildings you erected are proving very satisfactory, and we are much pleased that we secured this particular type of building.*

*We shall certainly let you know when we are prepared to make another installation.*

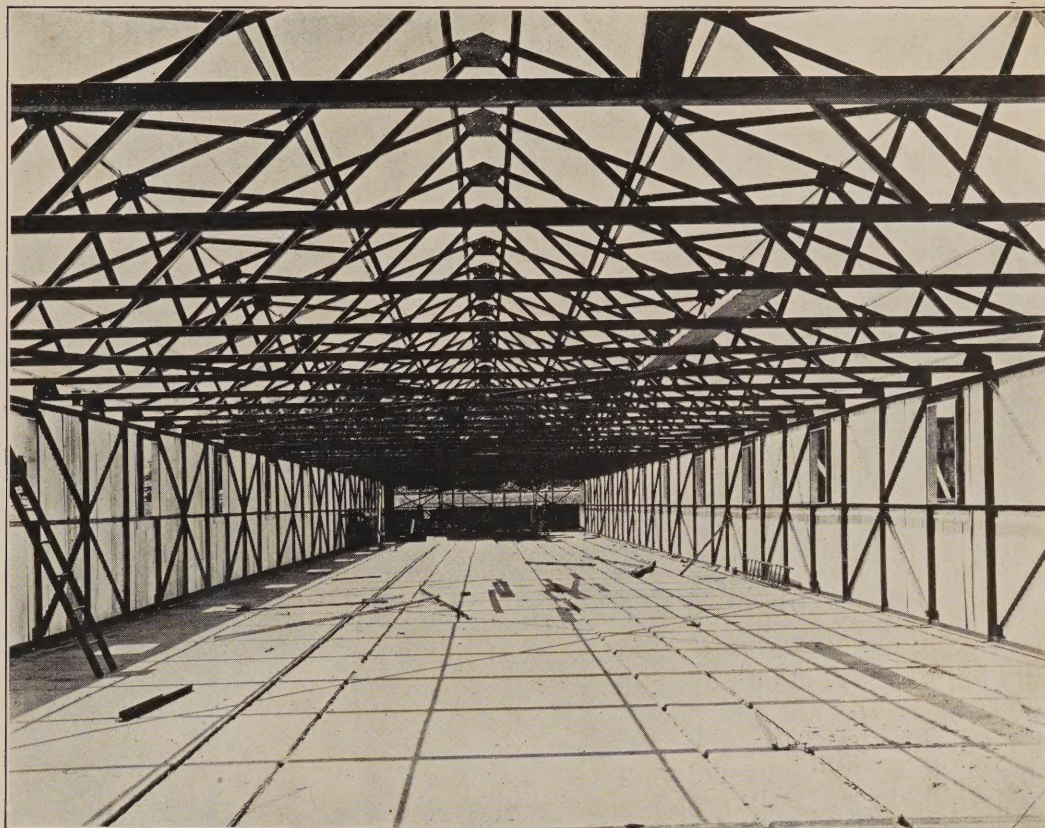
*Yours truly,*

*WHITIN MACHINE WORKS,  
G. B. HAMBLIN.*

*The Whitin Machine Works,  
Whitinsville, Mass.,  
Dec. 7, 1920.*

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





Please note the substantial construction

#### PRICES.

We do not claim that our prices are lower than those of any other concern, but we do claim that if you take into consideration the high quality of our buildings, our prices are then lower than those of any other manufacturer in the United States.

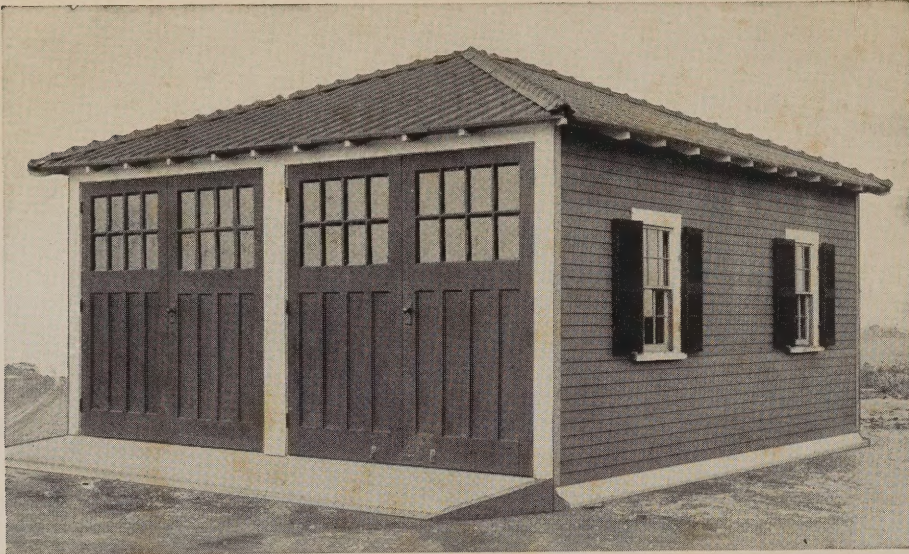
It would be a very easy matter for us to reduce our prices 25% or more by using a cheaper and lighter grade of material, and by using inferior help. Our workmen are all A1 mechanics and specialists in their own line of work. Our policy has always been to build the best built building that money could build, and then get our prices as low as possible. Our name has been built up on Quality.

We owe our wonderful growth to Quality, and satisfied customers, and we will never sacrifice Quality for Cheapness.

In the end, our buildings are the cheapest, and the owner has the satisfaction of being proud of his building.

*See our Outdoor Exhibit on Adams St., Quincy, Mass.  
Main Road, Boston to Nantasket Beach*





18 ft. x 20 ft. Wood Garage, Hip Roof of Spanish Tile

## GUARANTEE

Our buildings are guaranteed to be exactly as represented. The material used is guaranteed to be the best obtainable of its respective kinds. Our asphalt fireproof shingles are guaranteed for ten years, both by the Brooks-Skinner Co., and the manufacturers.

Our garage doors are guaranteed to be #1 stock, and free from all knots. We believe our steel buildings are the best built steel buildings on the market. Our angle iron is from the best steel mills in the country, and are not hard and brittle angles, as mostly used. Our galvanized steel is the best that money can buy.

Proof of the quality of our steel building is the fact that approximately 90% of all the steel garages built in Greater Boston, are built by the Brooks-Skinner Co.

This can be verified by checking up the building permits issued by the various building departments.

Before placing your order, consult the Brooks-Skinner Co., Inc. You will save time and money and get a better building.

Our engineers and representatives are at your service.

113 Magnolia St.,  
Dorchester, Mass.,

March 23, 1921.

Brooks-Skinner Co., Inc.,  
Quincy Point, Mass.

Gentlemen:

I have inspected the garage you put up for me and want to take this opportunity to thank you for the fair treatment you have given me. I will not hesitate recommending your Firm to my friends as a Firm who will back up its guarantee of complete satisfaction with something besides words. I assure you it is a pleasure to do business with a concern with such a policy.

Very truly yours,  
FRANCIS W. RUEL.



## *From a Few of the Many Satisfied Customers*

A. F. Gay Company,  
254 Main St.,

Brockton, Mass.

Brooks-Skinner Company,  
Quincy Point, Mass.

Gentlemen:—

It gives me great pleasure to say that the building which you erected for me last January has been entirely satisfactory for my business.

I found it easy to heat in Winter, and exceptionally cool in the hot weather.

Enclosed order is sufficient proof of the sincerity of this statement.

Yours very truly,  
A. F. GAY.

Cambridge, Mass.  
Office of the City Engineer,  
City Hall.

Brooks-Skinner Co., Inc.,  
Quincy Point, Mass.

Dear Sirs:—

The "All Steel" Garage you have just completed for me on Essex Street, is very satisfactory, and I shall be glad to recommend it to any one who desires a neat, durable building of first class construction.

Yours truly,  
RAY L. COOLIDGE.

Roslindale, Mass.,  
Jan. 28, 1921.

Brooks-Skinner Co.,  
Quincy, Mass.

Dear Sirs:

Enclosed, find check in payment of enclosed bill for garage which seems to be very satisfactory.

Thanking you for the speedy delivery, I remain,

Truly yours,  
C. P. HEIBNER.

197 Winchester St.,  
Brookline, Mass.

Brooks-Skinner Co.,  
Quincy, Mass.

Dear Sirs:

I wish to state that the steel garage that you erected for me at #197 Winchester Street is very satisfactory in every way, and compares favorably with other garages in our neighborhood that were erected at more than double the cost. I expect to give you an order for another in the near future.

Very truly yours,  
ELIZABETH G. GRAHAM.

17 Ivy Road,  
Malden, Mass.

Brooks-Skinner Co.,  
Quincy, Mass.

Gentlemen:—

Enclosed please find my check for the balance of the enclosed bill. I am paying this bill with great pleasure, because I am more than pleased with the garage. It is well built and well set up, and I know that my satisfaction is permanent. Please accept my appreciation of the care and courtesy displayed by the men who did the erection. I shall boost the Brooks-Skinner Co. whenever I get the chance.

Yours very truly,  
HENRY M. CHADWICK.



